Export products

Local products
Where COMACO operates
COMACO processing hubs
2022-2023 business:

- Commodity tonnage purchased: 9,200 tons
- Farmers purchased from: 55,000
- Money spent on crops: 3,700,000 USD
- Turnover 12 months: 6,500,000 USD
Carbon markets: 2013-2023

- Total credits verified: 1,638,099
- Additional credits in pipeline: 2,361,916
- Total US dollars paid to communities: 4,853,801
- Total number chiefdoms in carbon program: 46
- Total hectares under REDD: 546,252
- Total hectares under agroforestry-based carbon: 177,477
- Total farmers benefitting: >400,000
Path to Financial Sustainability and Scalability

- **Recent past**
  - Cost structure:
    - $ cost, income:
      - Carbon
      - Grants
      - Business

- **In progress**

- **Future, next 5 years**

$ Farmers
Acceleration 2021-2022: Funding & Revenue Streams

Grants $1mn (unrestricted)
Donor support $3.1mn (restricted)
Debt $3 mn
• Average interest rate: 15%

Extension $3.1mn
Carbon $2.1mn
It’s Wild! $6.5 mn

It's Wild!
Expansion 2023-2027: Funding & Revenue Streams

PO financing $150,000
• Recoverable grant
• South Africa Exports

Debt $6mn
• Up to 6% discounted interest rate
• 5 year term

Grants $1mn
• Marketing
• Digitization
• Infrastructure renovations
• Vehicle replacements
• Honey processing plant, more hives
• Staff hires

Extension $2mn

Carbon $5.6mn

It’s Wild! $10mn
Thank You!

For further information:

Financial Due Diligence Documents
Financial Projections
Term Sheet (Debt)

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